

Tampa Bay Applications Group – Bring Your Lunch Meeting

Freight Movement and the Port of Tampa

May 2, 2013

FDOT District Seven Office from 12:00 p.m. to 2:00 p.m. (Auditorium Opens at 11:30 a.m.)

The Port of Tampa

*Ram Kancharla Senior Director, Planning & Development
Tampa Port Authority*

The Port of Tampa is one of the nation's most diverse ports and continues to diversify with the increase in trading partners and almost every imaginable commodity from every corner of the world. The Port of Tampa is also Florida's largest port by cargo tonnage and physical area of 5,000 acres. The Port of Tampa is unique in that it has room to grow and it is growing including the expansion of the Port of Tampa Container Terminal, refurbishment of the Port's petroleum terminal complex, development of Port Redwing facilities and significant enhancement to rail and roadway links to further the port's ability to connect Central Florida with worldwide markets.

The Impact of Intermodal Growth at the Port of Tampa

Vance Bennett, Director, Port Development and Strategy, CSX Corporation

CSX Corporation, one of the nation's leading transportation suppliers, operates and maintains more than 2,800 miles of track in Florida with major rail yards and intermodal terminals in Jacksonville, Orlando, and Tampa. CSX ships intermodal containers, phosphates, orange juice, coal, aggregates, automobiles and light trucks in Florida. This presentation will focus on the general marketplace for intermodal service and how it has impacted the port growth, the demand for new support services (which are integral to the Port's operations) to accompany the growth, and how CSX has worked with Tampa Port Authority and Ports America to implement strategies to stimulate growth at the Port of Tampa for the future.

The Mosaic Company, the Advantages and Challenges of Transportation Modes:

Randy Rowell Manager, Phosphate Logistics, Mosaic Company

The Mosaic Company was formed by the 2004 merger of IMC Global and the crop nutrient business of Cargill. Mosaic produces more phosphate fertilizer than anyone else in the world - about nine million tons annually. The company's potash position is similarly strong as we are currently the second largest producer in the world - at over ten million tons and growing. We have a global distribution network that enables us to reach every major agricultural region in the world. The production of phosphates requires three basic raw material inputs: phosphate rock, sulphur and ammonia. Mosaic utilizes rail, trucks, barges, ocean vessels and pipelines for the transportation of these raw materials as well as finished products. There are advantages and challenges among these transportation modes and Mosaic strives to balance timely deliveries with cost while always keeping safety and environmental protection as the top priorities.

